



ermanetti

Spedizioni internazionali

Germanetti Srl

Sede legale: C.so Italia, 1 - 12051 ALBA (CN)

Amministrazione: Via G. Piumati, 210 - 12042 BRA (CN)

P.IVA e C.F. 02807490046 - R.E.A.: Cuneo 237864

Capitale Sociale: € 1.000.000,00 interamente versato

Bra, year 2010

Re: Presentation letter

Hereunder a short presentation of our company structure and organisation.

Germanetti S.r.l., with registered office in Bra (CN), has been operating in the transport and shipping sector since **1927**.

The success obtained starting from 1975 in **international shipments** marked the start of an important growth with increased presence in the most important and strategic geographic positions through new **branches** and **subsidiaries** owned by the company.

Alongside the operational structures owned by Germanetti S.r.l., the company has chosen to be present with its own warehouses *inside many maritime ports* to provide assistance with the most important shipping operations for a more efficient and faster service.

Transport North-Africa ^(NA)



Tunisia

Following important investments made starting from 2001, we are the *main logistic operator on the Europe-Tunisia route*.

Our **offices in Tunisia** are located in the port area of Rades and cover 15,000 m2.

We also have a **bonded warehouse** for the management of groupage goods in the customs area.

Morocco

We have **two branches** in **Casablanca**, commercial and operational, with a modern integrated logistic warehouse, logistic platform and, as in Tunisia, a bonded warehouse in the port area. We are also present in **Tangiers** to follow directly the customs operations and provide assistance to our vehicles that travel by sea or road.



Libya

Our company has invested in the **creation of a logistic support** in Libya, a country that shows continuous economic growth. We currently serve the Libya Route from the whole of Europe with **dry** and **refrigerated** trailers from the ports of Genoa, Civitavecchia, Salerno and Marseille. Thanks to our logistic structure, this country can be easily reached

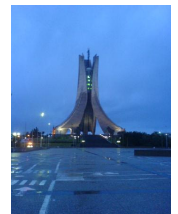
with two-weekly departures and transit time of just **60 hours**.

Algeria

From own logistics platform of Marseille we are able to warrant delivery in all sites in Algeria with LCL and FCL cargos.

Transport in Full Trailer or container via Spezia e Marseille to **Alger, Annaba, Bejaia, Skikda, Oran**

Groupage service from all Europe with consolidation goods in own HUB of Breda, Genoa, Marseille for guaranty the best transit time



^(NA) **All offices and services North-Africa:** <http://www.germanetti.com/pagine/eng/nordafrika/tunisia.lasso>

Visit our website

www.germanetti.com



Transport Europe ^(EU)

Germanetti France

The **France** and **England** Routes are managed by our **French subsidiary** in Le Thillay, just outside Paris. The Parisian office acts as collection and sorting centre for the goods to and from North Africa, Italy, Europe and Malta.

Germanetti Benelux

Our **Dutch subsidiary** is located in the industrial district of Hazeldonk. This subsidiary manages all the services for **Benelux** and **Germany** for all European destinations, North Africa and Malta.

Malta

Through **Eurofreight**, our partner in Malta, we can offer a top quality service thanks to the local experience of our partner and to our European logistic network.

Eastern Europe

Serbia, Poland, Bulgaria and Greece are served with **full load** or **groupage** weekly departures.

Transport Italy ^(IT)

Our **head office** in **Bra**, just 50 km from Turin, together with our subsidiaries in **Milan**, **Genoa** and **Padua** make up our main logistics system.

This structure allows us to offer a capillary service in the whole of Italy with fast delivery times.



Agricultural and Food Product Transport ^(AF)

Germanetti S.r.l. is progressively establishing itself as **carrier of reference** for the transport of food and agricultural products from the South to the North of the Mediterranean basin.

We guarantee a **full control transport** service from the producing countries to the European distribution platforms, dealing also with customs clearance operations.

Vehicle fleet ^(VF)

- ✓ **350 van** semi-trailers also suitable for the "fashion service"
- ✓ **250 tarpaulin** semi-trailers with drop sides, side curtains and sliding roof that can be lifted
- ✓ **100** last generation **refrigerated** semi-trailers equipped with Thermo king refrigerating unit



All our vehicles are fitted with a **satellite control system** and **anti-theft** device connected to our operations centre 24/7.

^(EU) All offices and services in Europe: <http://www.germanetti.com/pagine/eng/europa/francia.lasso>

^(IT) All offices and services in Italy: <http://www.germanetti.com/pagine/eng/italia/nord.lasso>

^(AF) All our Agricultural and Food Product: http://www.germanetti.com/pagine/eng/agro_alimentare.lasso

^(VF) All our vehicles: <http://www.germanetti.com/pagine/eng/mezzi.lasso>

Germanetti Spedizioni in brief

83 years of business in the sector, 200 professionals and 8 subsidiaries in Europe and the world: **1.800** Customers.

Our strength: the capacity of our vehicles (**30%** more goods); full load or groupage departures many times a week; assistance in customs operations; flexibility in the management of customers' urgent requests and above all **reliability**.

Thank you for your attention and we hope to have the opportunity of working with you in future.

Yours faithfully

Germanetti S.r.l.

Visit our website

www.germanetti.com

Administrative office

Via G. Piumati, 210 - 12042 Bra (CN)
Tel: 0039.0172.429300 (15 line PBX phone system) - 0039.0172.432500
Fax: 0039.0172.425348 - 0039.0172.411855
Email: info@germanetti.com

Subsidiaries ITALY

Via Cascina Nuova, 1 - Fraz. Villamaggiore - 20084 Lacchiarella (MI)
Tel: 0039.02.90079111
Fax: 0039.02.90032013

Via San Michele, s/n - 35010 San Pietro in Gù (PD)
Tel: 0039.049.9455752
Fax: 0039.049.94555.49

Piazza San Benigno - Porto di Genova - 16149 Genoa
Tel: 0039.010.6591766 - 0039.010.6400390
Fax: 0039.010.466123

Subsidiaries FRANCE

Transport Germanetti
16, Rue Louis de Broglie - 95500 Le Thillay
Tel: 0033.1.34387520
Fax: 0033.1.34387529

GF Logistique
Chemin du Cap Janet - CCFIM - PAM Port Hangar 17 - 13344 Marseille Cedex 15
Tel: 0033.(0)4.91020040
Fax: 0033.(0)4.91510447

Subsidiary HOLLAND BELGIUM, LUXEMBOURG, GERMANY

Germanetti Benelux B.V.
Hazeldonk 6521 - Postbus 642, 4870 AP Etten-Leur - 4836 Ld Breda
Tel: 0031.765.308080
Fax: 0031.765.308088

Subsidiary TUNISIA

Germanetti Tunisie S.a.r.l.
Zone Portuaire Rades - Rades Mellah (Saline) - 2040 Rades (Tunis)
Tel: 00216.79.104.300 - 0021679.104.311
Fax: 00216.79.104397
Fax Imp - Exp: 0216.71.448.719

Subsidiaries MOROCCO

Germanetti Maroc
Ain Sebaa - Oukacha | Park Atlantic Logistic, 7 - 20000 Casablanca
Tel: 00212.522358833
Fax: 00212.522358645

Germanetti Commerciale
Espace Driss, 353 Bld Mohammed V et Bld de la Résistance Apr 1 et 8, 2 emme étage
20000 Casablanca
Tel: 00212.522.40.90.20
Fax: 00212.522.40.90.28

Subsidiary LIBYA

RGTI
Mohamed Farid Wajdi - Aldahra
Tel: 00218.213345285 - 00218.217292757 - 00218.217269433
Fax: 00218.213343964
Email: info@rgtinternational.com

Partner MALTA

EuroFreight Services Ltd.
1 Spiteri Buildings - Ganni Vassallo Street, 1511 Luqa, LQA
Tel: 00356.2125 2773 00356.2125 2774 00356.2125 2775
Fax: 00356.2125 2776

Visit our website

www.germanetti.com